

Farmland Renting Options Workshop Provided by UW-Extension

(Oconto Falls, Coleman) University of Wisconsin - Extension of Marinette and Oconto Counties are providing owners of farmland and agricultural producers an opportunity to find out about land rent realities and options. A pair of free workshops will be held on December 7th and 12th that will focus on the different aspects that need to be considered when renting agricultural land.

UW-Extension Crops/Soils Agent Scott Reuss will lead a discussion of the details that you should consider when negotiating a farm rental contract. Such details certainly include price, but other factors such as length of lease, any limitations you may place on the property, and many other aspects can all be negotiated into the contract. There are also many different leasing options available and Reuss will detail some of the advantages and disadvantages of different types of annual or multi-year leasing contracts.

Landowners and farmers that work together to build a good rental contract are also more likely to form longer-term relationships that benefit both parties. Having flexibility and understanding of agricultural realities allows landowners to capture maximum value from their land investment, while still allowing a profitable opportunity for the producer renting their land.

Contract templates of multiple types will be available as handouts, ranging from extremely simple to more complex arrangements. However, you do need to make sure they match legal needs and the true needs and desires of both parties. The discussion will focus on basic cropland rental situations, but can expand to building leases, grazing land, and other situations which attendees are interested in discussing.

The first session takes place on Thursday, December 7th, starting at 6:30 p.m. and will be held at the Pound Town Hall. The Pound Town Hall is located on Marinette Cty. Hwy. B, on the east edge of the Village of Coleman. The second session will be held on Tuesday, December 12th at the Oconto Falls Library, 251 N. Main St., Oconto Falls, starting at 10 a.m.

There are no fees for attending either of these programs, nor is pre-registration required. If you have questions about these topics, contact Scott Reuss in the Marinette County office at 715-732-7510 or via e-mail at scott.reuss@ces.uwex.edu or contact Sarah Mills-Lloyd in the Oconto office at 920-834-6845. If you cannot attend a program, another good source of farmland leasing information is found at <http://www.aglease101.org/>